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March 28, 2011

VIA EMAIL AND REGULAR MAIL

Catherine Garypie  
Associate Regional Counsel  
U.S. Environmental Protection Agency  
Office of Regional Counsel  
77 West Jackson Blvd.  
C-14J  
Chicago IL 60604

Re: USEPA Demand for Reimbursement of Costs Expended at the  
Trinity Superfund Site, Cleveland, Ohio  
Letter to Roger L. Fix, President and CEO of Standex International  
Corporation dated March 23, 2011

Dear Catherine:

We are in receipt of your letter date stamped March 23, 2011, addressed to Roger L. Fix, President and CEO, Standex International Corporation ("Standex"), which demands reimbursement to USEPA for costs expended at the Trinity Superfund Site in Cleveland, Ohio, in a total amount of \$790,977.62. This letter constitutes the response on behalf of Standex International Corporation.

In your cover email dated March 23, 2011, directed to Stacey Constatas, of Standex, with a copy to me, you noted that: "It is my understanding from our recent conversation that once Standex reviews the demand letter, Standex will want to discuss the demand letter and the information in the 1/3/11 letter (from J. Lonardo to EPA). EPA is amenable to a conference call or meeting here in Chicago." By this letter, we are confirming Standex's request for an in-person meeting with you at the offices of USEPA in Chicago, Illinois. We would propose that Stacey Constatas of Standex and I come to meet with you with you to review this matter in light of the information contained in my January 3, 2011, letter and other matters which may impact issues relevant to USEPA's demand letter to Standex.

Catherine Garypie  
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Upon review of our schedules, we would propose the dates of Tuesday, May 3 or Wednesday, May 4, 2011, for a meeting at your offices in Chicago. While April does present some scheduling problems in light of the Easter holiday, if you do feel we need to meet in advance of this date, it is possible that we could meet on April 19 or 20, 2011.

Please accept this correspondence as the response of Standex International Corporation to the cost recovery demand within the appropriate time period along with our request for an in person meeting to review USEPA's demand letter and this case. We would also request that interest not run during the period of our negotiations.

Very truly yours,

A handwritten signature in black ink that reads "Joseph D. Lonardo". The signature is written in a cursive, flowing style.

Joseph D. Lonardo

JDL/rbj

cc: Stacey Constan, Esq.